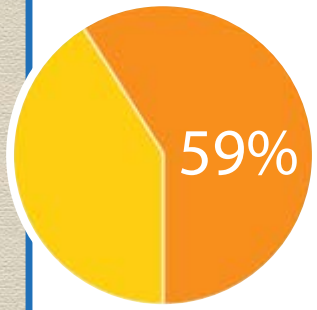
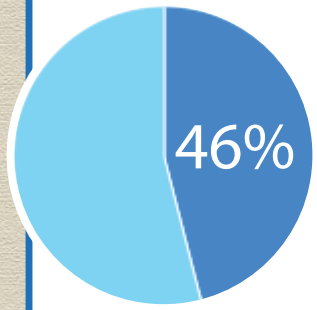
Why use EDI MANAGED SERVICES?

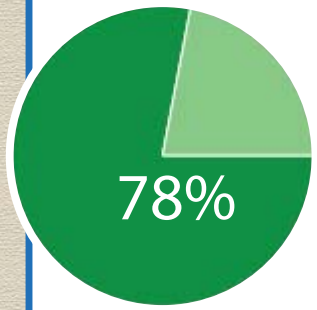
Benefits



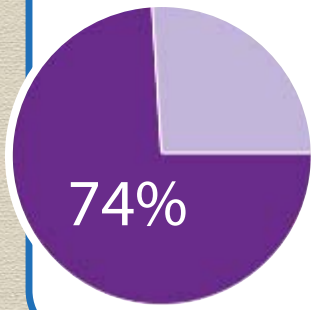
of companies able to reduce costs related to B2B integration (developing maps, onboarding business partners, etc.).



of companies able to redeploy some of their IT staff to other projects/roles.



of those using managed services for 5 years or more strongly agreed or agreed that managed services improved efficiency of onboarding new customers.



Strongly agreed or agreed that the ability to replace capital expenditure with an on-going monthly subscription fee was of value to them.

96% % of companies indicated that B2B Managed Services increased the **value** of their B2B integration program

Business Drivers

The most important business drivers affecting companies' original decision to use B2B Managed Services were (in order of importance):

1. The desire to improve customer experience
2. Improve business process efficiency
3. Reduce IT costs
4. Consolidation of multiple B2B programs
5. Support of global expansion into new markets
6. Need to replace aging B2B platforms

Source: Stanford Global Supply Chain Management Forum report "B2B Managed Services: Business Value and Adoption Trends"

RADLEY CORPORATION