



## PACIFIC STEEL CASTING COMPANY

### THE COMPANY

For almost 80 years, Pacific Steel Castings Company (PSC) has been demonstrating their commitment to the precision engineering and flawless customer service that has made them the fourth largest surviving steel foundry in the United States. With workers representing nearly 30 different nationalities and bilingual in multiple languages including Spanish, Mandarin, and German, PSC shows a diversity and ability to adapt to our changing global marketplace that is often talked about but seldom seen.

Located in Berkeley, California, in facilities that cover several city blocks, Pacific Steel is the only U.S. Company that offers three plants - and the associated production and cost benefits - in one location.

### THE SITUATION

PSC uses B&L Information Systems BLIS-400. A customized implementation of an Inovis® EDI solution met the EDI requirements of their Heavy Truck OEM customers. EDI mapping had been performed in-house; however, a recent personnel change had left PSC without that skill set.

Even with an expressed commitment to continual reinvestment into their technology and process improvement, PSC could not risk an upgrade to their BLIS-400 ERP software to the latest release without assurance that their EDI would continue to work.



“Our manufacturing and other processes are founded on time-proven methods enhanced by technology and process improvements to deliver the highest quality end product to our customers. Continual reinvestment in our plants, our technology, and our process disciplines drives our ability to meet customer demand and expectations. “

— [www.pacificsteel.com](http://www.pacificsteel.com)

DEMONSTRATED COMMITMENT

### THE CHALLENGE

In keeping with their longstanding commitment to continual reinvestment, it was time for an upgrade to their ERP system. Moreover, manual data entry was taking one person, full-time, just to process incoming orders. And, because of customers' constant flow of incoming EDI orders, timely completion of manually created outgoing EDI transactions was all but impossible.

PSC needed to

- Improve the efficiency of their EDI processes;
- Realize a way to comply with customer EDI requirements without an inordinate investment in staffing;
- Take control of their EDI processes and be assured that their EDI system would grow with them and easily adapt to future updates to their ERP;
- Convert EDI from a headache to a productivity tool;
- Resolve their EDI challenges quickly and economically.

No longer concerned with how to support a custom integration between EDI and BLIS-400 upgrades, PSC is now moving forward with confidence; able to easily add trading partners and transactions.

MOVING FORWARD

## About Radley Corporation

Established in 1974, Radley has been B&L Info Systems' EDI partner since 2001. Radley's Supply Chain Productivity Solutions for B&L offer complete compatibility with both BLIS-400 and Odyssey ERP systems.

Incorporating a best-of-breed approach to providing a complete enterprise Productivity Software Solution Suite. Software solutions that use identical and proven architecture throughout.

Radley Corporation develops, installs and supports [EDI](#) and [supplier collaboration](#) software solutions aimed at improving process efficiency for businesses across the supply chain.

For more information about Radley's web-enabled EDI, [EDI Managed Services](#), and [supply chain management](#) products, please visit [www.radley.com](http://www.radley.com).

## RADLEY PROVIDED THE SOLUTION

B&L Info Systems, Inc. gave PSC good reason to consider Radley Corporation's *iR\*EDI* (pronounced eye-ready) solution as the answer to PSC's EDI challenges. BLIS-400 is designed with pre-configured EDI integration gateways, but only Radley provides compatibility with B&L's EDI gateways. As a result, an *iR\*EDI* implementation precludes the client or B&L from mapping/integration modifications required with other EDI translator products. Because *iR\*EDI* is pre-mapped to the BLIS-400 EDI gateways, only Radley provides assurance of ongoing compatibility with BLIS-400 - as part of the end user's Radley annual support or hosted subscription (SaaS) usage agreements.

Typically, Radley can implement *iR\*EDI* within two to four weeks. Once live, the end user company requires no in-house EDI or BLIS-400 integration expertise.

PSC was very pleased to replace their customized EDI solution with the "straight out of the box" standard, and easily supportable, implementation of *iR\*EDI*.

Today, PSC has eliminated any concerns related to both custom EDI integration and BLIS-400 upgrades - and PSC did so without having to increase staffing to support EDI.

Having eliminated EDI support from its' to-do list, PSC's IT Department has experienced dramatically improved productivity.

Inbound order processing that once took 90 minutes, now takes less than 15; Outbound advance ship notices (ASNs) are now sent automatically upon shipment - without manual intervention.